



SOIL and WATER CONSULTING

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Consultant

March 23, 2020

Re: Spring visit and Sample Collection

Summary of lab data:

- *On the tees and fairways, there are no real deficiencies except slightly low on Manganese. Sodium levels are high but as you irrigate more using the sulfur burner it will mitigate that.*
- *On the greens the consistency is very helpful to you to make decisions. I recommend an application of 0-0-50 to all greens at a rate of 2 pounds of product per 1,000 square feet as soon as possible.*

Dear Austin,

As I have been writing many reports in the past 2 weeks since my recent west coast trip, they remind me of reports I wrote in 2008 and 2009 when the economy crashed. Golf courses were closing at a rate of 100 per year and others simply hung on and conditions suffered. Revere Golf Club has seen good progress in the past 5 years, and it would be a shame to see it go backwards as the economy will be greatly effected. Even if your club can allow golfers, the loss of revenue inside the Club will be dramatic.

This is where we come in on the golf course maintenance side of things. We are always asked to save when we can and cut some things out completely that we know will benefit course conditions. We are the lost leader of any Club. We cannot generate revenue- only spend it. However, without the golf course in consistent good conditions, there is no Club house to attract the Food and Beverage revenue. So, in a time like this I believe you should take advantage of down time in golf.

When I was there you were topdressing greens. That is a time-consuming process, but vital to protect the asset. There has been a lack of basic cultural practices done to allow more play and big events. My concern at Revere has always been that not pulling a core, relying on Dry-ject, and not verti-cutting enough. Sand and aerification can be inexpensive in the grand scheme of things.

The basics of turfgrass maintenance have been missed at a lot of Clubs since the economy recovered around 2012. I understand that revenue will be at a premium when this is all over and we can get out. The question I would ask each of my clients is, "How many times can your property go through a maintenance downturn before it HAS to be renovated?" Renovation is way more expensive than routine maintenance!

I hope you and your family are safe and sound at such a tough time. I am here to help and talk through any ideas you may have as you may be asked to cut expenses. When you have time, let's go over the details of the report and catch up on how things are since I was there.

Sincerely,
Corey Angelo
Soil and Water Consulting

